#### **COSTS OF TECHNOLOGY**

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Distance-learning costs involve both initial expenditures and ongoing programming and operation costs. For universities and large cor porations, which are more likely to establish custom-made telecommunications systems, costs are greater. VSAT networks, commonly used by large corporations for whom maintaining private systems is important, can cost up to \$12,000 per site to install (Carl Girod, PBS, personal communication, June 10, 1994). Most K-12 schools and small businesses are likely to subscribe to an existing telecommunications system, rather than construct an entire ITFS, microwave, fiber optic, or satellite network. Even so, initial expenses can be quite an investment. A 1991 survey of community colleges found that, among the reasons listed for not having a plan for distance learning by 1994, "too expensive to start" and "state provides insufficient funds for distance learning" were the most often cited. Almost one-half of two-year institutions noted the barrier of start-up costs. By comparison, less than 10 percent cited opposition by faculty, administrators, or board of trustees as significant barriers (Brey, 1991).

One of the most universally accessible telecommunication networks is the telephone system, although schools are less likely to have adequate phone lines than are businesses. Even when the network is established and functioning, distance-learning applications can still be quite costly. For example, audio conferencing—which is relatively low cost compared to satellite networks -can cost from \$50 to \$400 for each speaker phone and \$1,000 to \$3,000 per port for bridge equipment. Ongoing costs include maintenance and per-minute telephone charges for longdistance calls. Audiographics systems additionally require graphic tablets, scanners, facsimile machines, and separate telephone lines for data. Audiographics equipment costs can range from \$6,000 to \$13,000 per school (Barker, 1992).

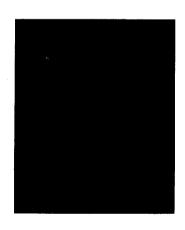
Several sources provide financial, technical, and equipment support for distance learning, including RBOCs, cable companies, and private

foundations. Several large federal programs have also underwritten telecommunications technology acquisitions and services for schools, including the U.S. Department of Education's STAR Schools program, the U.S. Department of Commerce's NTIA grant programs, and programs of the Rural Electrification Administration fund. Other private and federal programs provide limited support for curriculum development, special programming, technical assistance, and related research (for a complete list, see Krebs, 1993).

In recent years, states and local communities have underwritten distance education systems by issuing bonds to cover construction costs; passing legislation to install equipment such as satellite dishes in schools; providing state grants for local projects; and in one instance, levying special taxes on videotape rentals to support distance-learning costs (U.S. Congress, OTA, 1989). In many cases of ITFS, fiber optic networks, or satellite programs. cooperative agreements between school systems and commercial businesses or telecommunications service providers have overcome cost barriers. The trend for ITFS use, for example, is for educational institutions to lease valuable microwave frequencies to commercial wireless cable companies in exchange for equipment and technical assistance.

#### **REGULATORY BARRIERS**

All delivery systems for distance-learning services are regulated by state or federal agencies. Two primary industries, the telephone companies and the cable companies, have made commitments to providing a national broadband communications network to schools. Issues surrounding the development of networks-including what types of services will be offered by what industries, what fees can be required of whom, and to whom will access be required—are still being discussed, negotiated, and legislated. The current pending legislation will require the FCC to develop the requirements that can establish universal, affordable rates for education. Distance-learning issues of delivery service integration are of primary concern (Gooler, 1991).



For distance learning that uses these telecommunication networks as a means of delivering nationally produced educational programming and instruction, there are additional concerns about copyrights and viewing restrictions. According to a report from the International Telecommunications Council (ITC):

Current conventions of marketing television courses may be a barrier to their widest use. The course elements and the rights to distribute them are often sold separately. For instance, television programs for most courses are licensed both as a full-credit class and as a set of video programs to be used individually in classrooms. Sometimes the rights to use a course on different distribution systems are marketed independently. These practices confuse the marketplace and may discourage institutions from purchasing or using the courses to their fullest advantage (Brock, 1991, p. 7).

As with all telecommunications applications, copyright and intellectual property rights will continue to be problems for distance learning. "Fair use" definitions have not yet been clearly defined for emerging distance-learning technologies (Brillson, 1993).

### TRAINING PEOPLE TO USE LEARNING TECHNOLOGIES

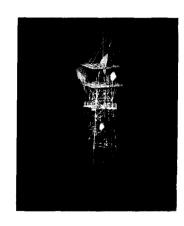
Training is a major issue, particularly for K-12 education, where distance learning is being incorporated by working teachers. Training is now being addressed at all levels, from the local school to the state to the service provider. Schools and systems that make use of distance learning have done an inadequate job of preparing teachers to use the technology well. A case study conducted by OTA indicated that 64 percent of the teachers involved in tele-teaching had not received prior training on the distance-learning systems used, even though many aspects of teaching and learning have to be rethought for distance learning to work well. The role of the on-site facilitator is also critical. In many programs, this person is

responsible for operating the receiving equipment, monitoring student behavior, evaluating homework and classroom assignments, and supervising testing. Nonetheless, many projects provide no systematic training or support to these important personnel (U.S. Congress, OTA, 1989).

According to the American Association of Colleges for Teacher Education (AACTE), only about 20 percent of teacher-training programs offer coursework incorporating current learning technologies. Preservice and inservice training programs should incorporate technology throughout teachers' education, instructing teachers with the same tools they themselves will be expected to use (Portway & Lane, 1992). States are taking the lead in addressing training issues. The State of Alabama, in its attempts to ensure the effective use of learning technologies, established a Teacher Education Scholarship program, which intends that all participants will be able to use and integrate telecommunications, ranging from Internet to satellite programming (McFadden & Johnson, 1993). Tennessee has incorporated teacher training as a prerequisite to technology funding, and most state technology plans include technology training as a primary goal. Many of the STAR Schools program providers routinely incorporate training and professional development activities into their offerings.

#### **COURSE ACCREDITATION**

Issues of accreditation for distance-learning courses present new challenges to traditional education. The extent and specifics of these factors vary among K-12 education, higher education, and worker training. Elementary and middle-grade classes do not typically involve formal coursework, nor do most worker training efforts. In higher education, distance learning is most often provided in the form of complete courses that are either originated at and used by the accredited institution, or are nationally distributed courses that go through extensive formal accreditation procedures by the college or university



using the services (compiled from materials received from PBS Adult Learning Service, Coast Community Colleges, and others). In general, accreditation issues are most significant at the high school level, where state-regulated graduation requirements must be fulfilled by specifically approved curricula. A national accreditation system for distance learning has been suggested as one solution to this problem (Schlosser & Anderson, 1994). In addition, implementation of voluntary national content standards called for by Goals 2000 should help define common elements for distance-learning providers.

The focus on experimental learning, individualization, and interdisciplinary content creates many possibilities for creative use of distance learning to enrich traditional instruction, but also opens many points of disputes about the conditions under which distance learning is appropriate and effective. These broad goals and fewer boundaries on content make the K-12 grades particularly challenging for situations in which distance learning is used to enrich classroom instruction. Informal, less structured programming has been a proven factor in improving learning (Tressel, 1994); but such programming often lacks financial and institutional support. Some researchers have called for a reformed curriculum as a crucial factor for incorporating learning technology, suggesting that "to discuss effectively the importance of integrating education technology into the curriculum, it is essential that the traditional focus of curriculum be reframed to accommodate the reform and restructured outlook for schools" (Center for Educational Leadership and Technology [CELT], 1994, p. 67).

#### **COST AND ACCOUNTING SYSTEMS**

The challenge in elementary and secondary education is further exacerbated by the accounting systems of most public school systems. In contrast to most colleges and universities, which have cost-accounting systems that relate to specific departments (i.e., the English Department, the Biology Department, etc.), public schools do

accrual accounting, which does not distinguish among various content areas of instruction. Therefore, distance learning often becomes an add-on cost that cannot be equated with traditional costs. Consequently, cost-effectiveness studies are hard to define and measure. Public school cost accounting is merged together, so that it is difficult to analyze costs of different activities, including distance learning. Funding for distance learning, however, almost always includes cost accountability measures (Schlosser & Anderson, 1994). This requirement will increasingly necessitate better cost-accounting systems, which will, in turn, facilitate distance-learning implementation.

Space and personnel costs are also associated with distance learning. Although the distance-learning provider will usually provide the content expertise, in most schools there must be an adult facilitator and, in some instances, a certified teacher. Cost-accounting systems must be employed that give distance-learning providers a per-pupil, per-hour cost that includes a share of the amortized cost of equipment over a lifetime for the equipment, operating and maintenance costs, on-site personnel costs, and housing costs, as well as the actual cost of the distance-learning course and the support services required.

The business community tends to have a clearer sense of cost effectiveness with regards to training resources. A distance learner earning a master's degree on site at her workplace is more cost effective for the company than an employee sent off to college for a period of time. A Federal Aviation Authority radar operator who learns the latest applications of the new radar system on distancelearning workstations at the airport is more cost effective than is one sent away for prolonged instruction. Use of distance learning in the military has proven to be much more cost effective than traditional on-site instruction (Redding & Fletcher, 1993). Colleges and universities—because they charge tuition—are also more likely to have cost-accounting systems that differentiate among different instructional efforts than are public schools.

#### **INSTITUTIONAL STRUCTURES**

All education is local in nature, whether it is in the public school classroom, the shop floor, or the local community college. K-12 education, however, involves an enormous bureaucracy in which state and local authorities maintain control over public school activities. Planning for distance-learning use is often complicated as a result.

One example of this complexity is the critical issue of teacher certification. Often, a distance-learning teacher of a high school course that is used in many different states must be certified in each state in which viewing students reside (Schlosser & Anderson, 1994). For higher education, certification is less of an issue because instructors are usually working professors whose credentials are more likely to be universally accepted (Holt, 1992). In the workplace, teacher certification is not as relevant, although qualification of instructors is certainly a universal issue.

Although distance learning has been used for decades, it is still fundamentally different from the traditional classroom-based instruction that remains the model of American education. Many challenges are faced by distance-learning providers who attempt to extend classroom walls. Perhaps most critical, the current organizational structure of both educational institutions and businesses often prohibits effective planning for nontraditional methods. Distance learning involves a combination of expertise in technology, content, and instructional design; and few institutions offer opportunities to bring this expertise together (Schlosser & Anderson, 1994). This lack of "distance-learning-friendly" institutional structures has often been blamed for inadequate planning, a major barrier to successful implementation of distance learning (U.S. Department of Education, 1993). As technologies become more integrated, content and instructional design issues become more complicated. Good distance-learning programs, therefore, will increasingly require effective communication among the various players.

State governments have begun to take increas-

bringing together the necessary diversity of expertise (Schlosser & Anderson, 1994). This positive step not only can help coordinate activities, but help avoid incompatible or duplicate efforts. State technology plans increasingly include business and industry in collaborations with schools, universities, and community organizations. State organizations are also helping to accommodate issues of local autonomy. The Massachusetts Corporation for Educational Telecommunication's STAR Schools program is providing a menu of programming and technology from which local districts can choose services that best meet their particular needs (Schlosser & Anderson, 1994).

#### PROGRAMMING QUALITY

Among the many distance-learning delivery systems, a large portion of services are video based. Modern distance learning has its roots in televised lectures. As these services evolved to include better audio and video quality and more interactivity, the role of an on-screen teacher has become better understood as a unique characteristic of distance learning. High-quality, distance-learning programming depends on good on-screen instructors. An effective on-screen presence requires different skills from those of traditional teaching. In the workplace, although formal certification is usually unnecessary, the quality of instruction is recognized as important but often not appropriately designed for the target audience. One researcher noted: "Too frequently, the training function is conducted by a content expert who is not an adult education facilitator" (Portway & Lane, 1992, p. 288). Experts in the field at all levels agree that the abilities of the on-screen instructor are crucial and that such methods require particular skills (Minninger, 1993). An on-screen instructor must be organized, be able to pace the lesson effectively, and recognize what materials are appropriate for video. For programs that take fuller advantage of the medium by using taped video inserts or computer graphics, the instructor

Roles vary greatly, depending on the program format. In some cases, the instructor is the producer, director, and floor crew all in one. More high-production value formats may use a full studio facility and support staff, requiring only that the instructor work well in a studio setting (Holt, 1992). The qualities of an excellent distance-learning instructor extend well beyond a firm grasp of subject matter and an engaging style.

#### AWARENESS AND ACCEPTANCE

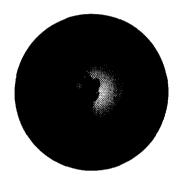
The myth that distance learning is a secondrate alternative to traditional instruction is, unfortunately, still prevalent in all sectors of education and training (Lane, 1993; Steele, 1993). At the elementary and secondary levels, lack of acceptance of distance learning has been an issue partly because of the circumstances under which it was introduced into American schools. Schools turned to distance education most often when qualified teachers were in short supply in critical content areas, when teachers could not be attracted to distant or rural areas, and when the number of students needing or interested in particular courses was too small to support a teacher's salary (U.S. Congress, OTA, 1989). Thus, distance learning often is seen as an alternative to hiring teachers and, in some circles, was promoted as a more cost effective way of providing instruction in certain subject areas, raising concerns among educators about how large-scale use of distance learning would affect levels of teacher employment and responsibility. Such concerns still fuel resistance in schools.

For K-12 schools in particular, a "not developed here" syndrome often prohibits ready acceptance of distance-learning resources. This may be a deciding factor for school districts that choose to establish "closed" ITFS or satellite networks, in which local resources are shared within a few districts or counties. The ability to maintain local control of the instructor, programming, and scheduling has been cited by some as a significant advantage to using audiographics-based systems instead of nationally distributed satellite program-

ming (Barker, 1992). Staff working on the STAR Schools TEAMS program, which serves thousands of students nationwide, cite this as a persistent barrier, noting the need for a local feeling of ownership and participation in the program (Don Lake and Frank Withrow, personal communication, August 1, 1994). In this respect, some regional or local networks for K-12 distance learning are similar to private networks used by many businesses, who may prefer to maintain stricter control of industry-specific course content (Portway & Lane, 1992).

For some educators, distance learning is equated with television, which, despite research to the contrary, has been persistently criticized as having a negative influence on learning. This belief results in an underestimation of video-based instruction as a learning tool, particularly for children. Thus, distance learning has been used most often for more self-motivated learners. These attitudes are rapidly changing, and funding programs such as the federal government's STAR Schools program are bringing distance learning to K-12 students and underserved populations (Schlosser & Anderson, 1994). In the workplace, business television networks have acquired a proven track record of providing highquality, cost-effective training (Lane, 1993).

Limited awareness of new developments also may contribute to negative impressions of distance learning among educators not familiar with the varied instructional and technological formats available today. Many educators and students formed impressions of distance learning when it was little more than broadcasts of an instructor addressing a regular classroom, employing oneway video and audio, poor quality monitors, no interactivity, and delayed evaluative feedback for students. The reality of today's distance-learning programs provides a wide array of interactive options and feedback systems that are increasingly easier to use, easier to watch, and less expensive. More important, they provide the ability to tailor instruction and allow students to construct their own knowledge through different modes of learning.



#### **CONCLUSION**

Much of this chapter has focused on barriers to effective distance-learning use in K-12 education. Although distance learning may offer the means of transforming K-12 education in ways that broaden access to education and support critical elements of current reform efforts, challenges here may be more numerous and more daunting than in other education settings. Clearly, the potential for distance learning to upgrade the nation's work force and ensure lifelong learning is equally important and also relatively untapped. Many of the barriers faced by users of distance learning, such as lack of acceptance and instructor qualification, are universal issues. Some barriers faced by K-12 education, such as cost accounting and budgeting structures, have been addressed by higher education and business. As the field evolves to integrate more resources, and collaborative efforts increase, distance-learning users at all levels can learn from the ways in which other organizations have overcome obstacles to successfully meet learning needs.



#### **RECOMMENDATIONS**

An interconnection of computer networks, telecommunications services, and applications, the National Information Infrastructure can open up new vistas and profoundly change much of American life, not by the fact that it exists but by the way it is used.

Ronald H. Brown, U.S. Secretary of Commerce, May 3, 1994

During the past decade, we have seen a wondrous explosion of technological innovation that has begun to change the way that we live and work. But these developments will no doubt pale in comparison with the changes that are likely to occur within our society in the next five years. In particular, technology will change the ways in which we educate our students . . . how teaching and learning will take place.

Richard Riley, U.S. Secretary of Education, May 9, 1994

The challenges of the information age require lifelong learning for all citizens; and, as we have seen in this report, distance learning has an essential role in meeting this need. This report has described the wide array of distance-learning resources available in schools, colleges, homes, and workplaces. The examples represent both traditional and innovative applications of telecommunications technology. Important advances in using distance learning have been made, but significant barriers continue to prevent the widespread use of effective distance learning. The following recommendations have been developed, within the nation's plans for the National Information Infrastructure (NII), to overcome these barriers and realize full use of distance learning to achieve the National Education Goals. These recommendations are nationwide in scope and, therefore, general rather than specific to particular states, localities, institutions, or businesses. They encompass an essential principle for the development of distance learning; namely, that such development requires combined private and public action through federal, state, and local education agencies; private industry; and distance-learning service providers.

### Recommendation 1: Education agencies at all levels must support the development and use of distance-learning resources to achieve the National Education Goals.

America's National Education Goals set, for the first time, bold expectations for student achievement, from school readiness to adult literacy. Content and student performance standards, assessment strategies, and professional development for teachers provide the building blocks for achieving these Goals. Distance-learning resources are essential for the provision of student opportunities to achieve the Goals.

## Recommendation 2: Education agencies at all levels must ensure equitable access to distance-learning resources to increase the opportunity for all citizens to learn.

The capacity to use information technologies is an economic imperative for the work force of the 21st century. Attainment of this capacity by some, but not all, of our citizens is widening the gaps of opportunity for employment and civic and earning power. Distance-learning technologies have the capacity to reach underserved learners; they promise to further increase lifelong

learning opportunities. To provide potential for all citizens, state and federal education agencies must plan for distance-learning resources that overcome inequities of access to technology outside education institutions.

Recommendation 3: The telecommunications industry, distance-learning service providers, and regulatory agencies must support and develop distance-learning delivery systems and information networks that are compatible, interoperable, and cost effective.

A major barrier to increased use of distance learning is the lack of connections among platforms and delivery systems. It is essential that standards of interoperability be established for these technologies to continue to be used for education and training. The developing NII combines public and private resources. Business and industry must work together to create mutual systems that enable the users to function across platforms, ensuring all educational environments convenient access to distance-learning technologies. The increasing potential for integration of telecommunication technologies must be at the center of distance-learning plans.

Recommendation 4: Federal and state governments, together with local communities, educational institutions, the telecommunications industry, and business and industry, should promote public/private partnerships for distance learning and support regional and statewide applications of distance learning as part of an integrated national resource.

Cooperation is essential to achieve cost effectiveness through economy of scale across regions and states, to reach larger constituencies, and to encourage better education and training at all levels. The development of distance-learning systems must be comprehensive and serve schools, colleges, museums, libraries, community facilities, and hospitals in efficient ways with high-quality programs provided by diverse providers. Multiple use of distance-learning technologies should be designed for the widest

range of users possible. This will yield cost savings and greater accessibility.

Recommendation 5: State and federal regulatory agencies must develop policies that ensure affordable rates for the educational uses of telecommunications resources. Regulatory agencies having appropriate responsibilities should ensure availability of universal telecommunications services for all levels of lifelong learning and maintain reasonable fair-use copyright guidelines for instructional materials used in distance learning.

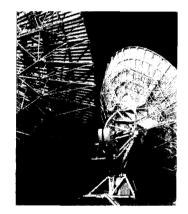
State and federal regulatory agencies should develop policies and procedures for telecommunications that favor education and training opportunities. Regulatory standards across the nation must provide for affordable educational uses of the telecommunication networks that deliver distance learning. Intellectual property rights are increasingly important issues for distance learning, and evolving regulations should maintain the concept of fair use for educational purposes.

Recommendation 6: Federal and state agencies, in cooperation with the private sector, should develop new resources for investment and capital development for distance learning. Support from federal agencies must be coordinated to provide efficient and effective funding uses.

High-quality distance-learning resources require significant new investments. Private sector and public resources must be coordinated to ensure a sound mix of support for research, development, and distribution of distance-learning products. Equally important is the need to coordinate federal funding capacities toward highest priorities and leverage efforts for system expansion.

Recommendation 7: Professional development programs for educators and administrators should rely increasingly on distance learning and include technical training for the use of distance learning in formal education programs.

It is obvious, but important to report, that



effective use of distance learning requires appropriate training. Such training should be comprehensive and designed so that select staff will become distance-learning instructors, as well as users of distance-learning resources, to enable a pyramid growth effect. Most educational practice now is organized around textbooks and classroom presentations. Learning technology applications must enable teachers and instructors to handle telecommunications technologies as the educational tools of the information age.

### Recommendation 8: State education agencies must improve course accreditation procedures to advance the use of distance learning and other alternative education offerings.

The delivery of quality learning to locations where most needed is a primary objective of distance learning. This service does not and should not stop at state boundaries. Unfortunately, state-by-state course-accreditation practices are a significant barrier to the effective use of distance learning for high school graduation requirements. Bilateral and multilateral or regional agreements among states must evolve to accommodate new teaching and learning techniques and provide appropriate quality assurance.

# Recommendation 9: Providers of distance learning must develop cost-accounting standards that provide accurate information on unit-of-instruction costs and instructional effectiveness assessments for distance learning.

Most school systems, colleges, and even business training programs lack cost-accounting structures that allow for accurate analyses of the comparative impact of innovative learning and teaching models. Accounting standards should be adopted that accommodate alternative educational resources such as distance learning. Appropriate unit cost data are needed to make evaluations of the instructional cost-effectiveness. Cost-effectiveness evaluation of distance learning requires both appropriate cost-accounting structures and precise assessments of learning effectiveness.

## Recommendation 10: Education institution authorities planning to use or expand distance learning must take special actions to create organizational environments for undertaking the values and limits of the service for the desired effects to be realized.

Collaboration among technical experts, educators, instructional design specialists, and resource managers is critical for effective planning and implementation of distance learning. Creating environments in formal education and the workplace that bring together such teams of individuals is a key factor in overcoming outmoded practices. Here again, the point is obvious; but the task must not be underestimated and must be explicitly planned and budgeted.

## Recommendation 11: Distance-learning providers and users must join forces to strengthen distance-learning content requirements and instructional formats.

State education agencies are actively developing and implementing comprehensive content and student performance standards to meet the National Education Goals. Distance-learning service providers must use these standards and change products for schools and workplaces. Distance-learning providers have a special advantage in incorporating new standards into their courses and instruction and, thereby, lead the reforms. They must capitalize on this advantage. State and local education agencies, teachers and instructors, and individual home-learners are more likely to use distance-learning services that meet learning goals.

# Recommendation 12: Local, state, and national authorities should undertake awareness and outreach activities to inform educators, business and industry, and the public of the value and importance of distance learning to achieve the National Education Goals.

A significant barrier to widespread use of distance-learning technologies is a lack of awareness and acceptance of distance learning as an effective and valuable option for education and training. Educators and the general public must have an understanding of not only the role of distance learning in improved education, but the ways in which it can be a cost-effective learning resource. The importance of distance learning to basic education, school-to-work transition, worker training, individually tailored learning, and enhanced opportunities for lifelong learning for all citizens must be made clear. Public discussion of issues related to the developing NII provide a timely context for distance-learning awareness efforts.

nologies, increased cooperation, and shared use of facilities are all important to the cost-effective, widespread use of distance learning. As distance learning becomes a basic resource available to all learners, it can help guarantee all Americans lifelong opportunities for education and training. The development of distance learning is essential to achieve our National Education Goals.

#### Summary

These recommendations are based on assumptions that the technologies involved with distance learning are on a course of convergence, and that this convergence relates to wired and wireless broadband digital voice, data, and video transmissions. Effective development calls for new structures that take advantage of the developing technologies and allows a full range of freedom in developing competitive learning technologies. This new highway of information will significantly increase the potential for distance learning to meet the National Education Goals. The federal government, therefore, should work in partnership with state and local entities, private sector communications industries, institutions of higher education, and the public to ensure that all citizens have access to the broad array of resources that are a part of the nation's treasure. Widespread access to distance-learning resources is an important facet of the opportunity for lifelong learning that is an integral part of these initiatives and a necessity for the 21st century workplace.

We hope that this report and its recommendations will encourage the growth of distance learning in this country. Distance learning has evolved from simple correspondence and one-way television broadcasts to an almost unimaginable array of interactive technologies and applications, many of which have been described in this report. However, significant barriers must be overcome if distance learning's potential is to be fully realized. As these recommendations make clear greater

The effective use of distance learning to meet the National Education Goals requires combined private and public action through federal, state, and local education agencies; private industry; and distance-learning service providers.

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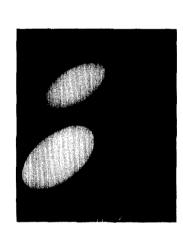
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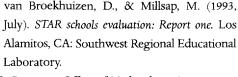
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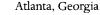
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#### **RESOURCES**

- Patty Blanton, Watagua High School, Boone, North Carolina
- Randy Brez, AG\*SAT Headquarters, University of Nebraska, Lincoln
- Benito Casados, Galaxy Institute for Education, El Segundo, California
- Donald Coffin, National Technological University, Fort Collins, Colorado
- Wayne Coy, Cohn and Marx law firm, Washington, D.C.
- Don Dulchinos, Cable Labs, Louisville, Colorado
- Carl Girod, Public Broadcasting Service, Alexandria, Virginia
- Robert Hendrick, Carrollton School District, Carrollton, Georgia
- Patricia Kennedy, Infonautics Corporation, Wayne, Pennsylvania
- Lori Konopka, Turner Educational Services, Inc.,



- David LaFrance, Rhode Island Division of Public Utilities and Carriers
- Ed Meek, University of Mississippi
- Charles Mellone, Washington, D.C.
- Keith Mielke, Children's Television Workshop, New York
- Matt Miller, Northern Virginia Public Television
- John Morison, WHRO, Norfolk, Virginia
- Paul Neuman, Northern Arizona University
- Lucy Pascoe, Coastline Community Colleges, Fountain Valley, California
- Pamela Pease, Mind Extension University, Englewood, Colorado
- Dan Peterson and Sylvia Potempa, Wisconsin Public Radio, Madison, Wisconsin
- Monica Pilkey, CCSN, Washington, D.C.
- Ted Pohrte, Dallas County Community College District, Dallas, Texas
- Joe Rickards, Granite School District, Salt Lake City, Utah
- Neal Sapper, Amarillo College, Amarillo, Texas
- Theodore Steinke, Chairman and CEO of the National ITFS Association
- Margaret Walden, SERC, Columbia, South Carolina
- Nofflett Williams, University of Kentucky



ME/U

NAU

**NCTA** 

**NCTM** 

NII

NIST

**NCC-TET** 

Mind Extension University

Northern Arizona University

National Cable Television Association

National Information Infrastructure

National Council of Teachers of Mathematics

National Institute of Standards and Technology

National Coordinating Committee for Technology in Education and Training

AACC American Association of Community Colleges **AACTE** American Association of Colleges for Teacher Education **ADSL** asymmetric digital subscriber line AG\*SAT Agricultural Satellite Corporation **ALS** Adult Learning Service of PBS **ALSS** Adult Learning Satellite Service of PBS **ASTD** American Society for Training and Development ASU Appalachian State University **ATV** advanced television **BCSN** Black College Satellite Network CCC Coastline Community College in Orange County, California **CCSN** Community College Satellite Network **CCSSO** Council of Chief State School Officers **CELT** Center for Educational Leadership and Technology **CETN** Central Educational Telecommunications Network CNN Cable News Network **CTN** Community Telecommunications Network-Detroit, Michigan DBS Direct Broadcast Satellite **DoDDS** Department of Defense Dependents Schools **EFF Electronic Frontier Foundation ETV Educational Television** FCC Federal Communications Commission **GED** General Equivalency Diploma **HBCU** historically black colleges and universities **HDSL** high-bit-rate digital subscriber line HDTV High-definition television HEC Higher Education Consortium for Distance Learning—Massachusetts IEA International Educational Assessment **IPS** Indianapolis Public Schools IREAD Indianapolis Regional Economic/Academic Development-Indiana ISDN integrated services digital network iTC International Telecommunications Council **ITFS** Instructional Television Fixed Service **KET** Kentucky Educational Television LAN local area network **LEAP** Project LEAP—Mississippi **LPTV** Low power television **MCET** Massachusetts Corporation for Educational Telecommunications **MDR** Market Data Retrieval

NTIA National Telecommunications and Information Administration

NTU National Technological University

NYNEX New York/New England telecommunications system

OERI Office of Education Research and Improvement

**PBS** Public Broadcasting Service

**PCS** personal communications services

PTFP Public Telecommunications Facilities Program

**PTV** public television

PUC Public Utility or Service CommissionRBOCS Regional Bell Operating Companies

**RETN** Regional Educational Television Network—Vermont

SCANS Secretary of Labor's Commission on Achieving Necessary Skills

SCOLA Satellite Communications for Learning Association
SECA Southern Educational Communications Association

**SERC** Satellite Educational Resource Consortium

STEP Satellite Telecommunications Educational Programming—Washington State

**SWRL** Southwest Regional Educational Laboratory

TCI TeleCommunications, Inc.

**TEAMS** Telecommunications Education for Advances in Mathematics and Science—Los Angeles

**TI-IN** Texas Interactive Instructional Network

TIIAP Telecommunications and Information Infrastructure Assistance Program

TLC The Learning Community—Massachusetts

**TOC** Technical Operating Center of CTN

**USDLA** United States Distance Learning Association

**USEN** U.S. Educational Network

**USSB** United States Satellite Broadcasting

VCR videocassette recorder

VSAT Very Small Aperture Terminals
WLAN wireless local area networks

WPR Wisconsin Public Radio



#### 1991

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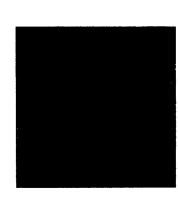
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### FEDERAL CONTACTS

regeration in the life

#### **Executive Offices of the President**

Science and Technology

The White House

OEOB, Room 424

Washington, DC 20500

Phone: 202.456.7116

John H. Gibbons, Assistant to the President for

Science & Technology

Edward Fitzsimmons, Special Assistant for

**Education & Training** 

#### Agencies

Department of Agriculture

14th & Independence Avenue, S.W.

Washington, DC 20250

Phone: 202.720.8732

Patricia Calvert, Acting Deputy Administrator

for Communication, Information, &

Technology

Department of Commerce

15th Street & Constitution Avenue, N.W.

Washington, DC 20230

Phone: 202.482.5802

Larry Irving, Assistant Secretary for

Communications & Information and

Administrator, NTIA

Charles Rush, Acting Associate Administrator.

Office of Telecommunications and

Information Applications

Dennis Connors, Director, Public

Telecommunications Facilities Program

Laura Breeden, Director, Telecommunications

and Information Infrastructure Assistance

Program

Department of Defense

1000 Defense

The Pentagon

Washington, DC 20301-1000

Phone: 703.545.6700

Tice DeYoung, Program Manager, Computing

Systems Technology

Kirstie Bellman, Program Manager, Software &

Intelligence Systems Technology

Pepartment of Education

Office of the Deputy Secretar

600 Independence Avenue, S.W.

FOB 10

Washington, DC 20202

Phone: 202.401.1444

Linda Roberts, Director, Office of Educational

Technology

Office of Educational Research and Instruction

555 New Jersey Avenue, N.W.

Washington, DC 20208

Phone: 202.219.2050

Sharon Robinson, Assistant Secretary

Cheryl Garnett, Coordinator, Star Schools

Program

Department of Energy

1000 Independence Avenue, S.W.

Washington, DC 20585

Phone: 202.586.5000

Richard Stevens, Director, University & Science

**Education Programs** 

Department of Labor

200 Constitution Avenue, N.W.

Washington, DC 20210

Phone: 202.219,6666

Doug Ross, Assistant Secretary, Employment

Training Administration

Department of State

2201 C Street, N.W.

Washington, DC 20520

Phone: 703.875.4221

Frank Method, Deputy Director, Office of

Education, Bureau for Global Programs, Field

Support & Research, AID

Department of Transportation

400 7th Street, S.W.

Washington, DC 20590

Phone: 202.366.4000

Loretta Flanders, Manager, Higher Education &

Advanced Technologies

**Federal Communications Commission** 

1919 M Street, N.W.

Washington, DC 20554

Phone: 202.418.2030

Donald Gips, Deputy Chief, Office of Plans &

Policy

NASA

300 E Street, S.W.

Washington, DC 20546

Phone: 202.358.0000

Malcolm Phelps, Chief, Technology &

Evaluation Branch, Education Division

National Science Foundation

4201 Wilson Blvd

Arlington, VA 22230

Phone: 703.306.1651

Nora Sabelli, Program Director, Network

Infrastructure for Education Programs

#### STATE CONTACTS

#### Alabama

**Public Service Commissioner** 

James Sullivan

President

**Public Service Commission** 

P.O. Box 991

Montgomery, AL 36101-0991

Phone: 205.242.5207

**Education Technology Representative** 

Ron Wright

Computer Specialist

Alabama State Department of Education

Gordon Persons Building, Room 3317

50 N. Ripley Street

Montgomery, AL 36130

Phone: 205.242.8071

State Telecommunications Director

Windell Humphries

Director, Division of Telecommunications

Department of Finance

64 North Union Street, Suite 204

Montgomery, AL 36130

Phone: 205.242.3544

Telecommunications Agency Representative

Judy Stone

**Executive Director** 

Alabama Educational Television Commission

2112 11th Avenue South, Suite 400

Birmingham, AL 35205-2884

Phone: 205.328.8756

#### Alaska

Public Service Commissioner

Don Schroer

Commissioner

Public Utilities Commission

1016 West 6th Avenue, #400

Anchorage, AK 99501

Phone: 907.276.6222

**Education Technology Representative** 

Lois Stiegmeier

**Education Technology Specialist** 

Alaska Department of Education

801 West 10th Street, Suite 200

Juneau, AK 99801

Phone: 907.465.8724

Information Services Director

John Valensi

Director, Division of Information Services

Department of Administration

P.O. Box 110206

Juneau, AK 99811-0206

Phone: 907.465.5791

Telecommunications Agency Representative

Doug Moore

Department of Administration

Division of Information Services

P.O. Box 110223

Juneau, AK 99811-0223

Phone: 907.465.5791

#### **American Samoa**

**Education Technology Representative** 

Russell Aab

Math/Computer Coordinator

Department of Education

Pago Pago, Tutuila, AS 96799

Phone: 684.485.3000

Telecommunications Representative

Aleki Sene

Director

Office of Communications

P.O. Box M

Pago Pago, AS 96799

Phone: 684,633,1121

#### Arizona

Public Service Commissioner

Renz Jennings

Chairman

Corporation Commission 1200 West Washington Street

Phoenix, AZ 85007

Phone: 602.542.4140

**Education Technology Representative** 

Alex Belous

Technology Services Administrator Arizona Department of Education

1535 West Jefferson Street

Phoenix, AZ 85007

Phone: 602.542.5080

Networking Information Services Manager

Larry Beauchat

Information Services Division
Department of Administration

1616 West Adams Street

Phoenix, AZ 85007

1 110C111A, 112, 05007

Phone: 602.542.2255

Telecommunications Agency Representative

Jenelle Odell

Arizona Education Telecommunications

Cooperative

1535 West Jefferson

Phoenix, AZ 85007

Phone: 602.542.5080

#### **Arkansas**

**Public Service Commissioner** 

Sam I. Bratton, Jr.

Chairman

Public Service Commission

1000 Center Street

Little Rock, AR 72202

Phone: 501.682.1453

**Education Technology Representative** 

Cecil McDermott

Director, Project IMPAC

Arkansas Department of Education

501 Woodlane Drive, Room 122

Little Rock, AR 72201 Phone: 501.324.9652 Telecommunications Representative

Jim Gay

Administrator of Management Services

Division of Telecommunications Department of Computer Services 10802 Executive Center Drive

Suite 310

Little Rock, AR 72211

Phone: 501.682.4002

Telecommunications Agency Representative

Susan Howarth
Executive Director

Arkansas Educational TV Commission

350 S. Donnaghey Street

Conway, AR 72032

Phone: 501.450.1727

#### California

**Public Utilities Commissioner** 

Patricia Eckert

President

Public Utilities Commission

505 Van Ness Avenue

Room 5207

San Francisco, CA 94102

Phone: 415.703.1282

**Education Technology Representative** 

Don Merck

Director Office of Educational Technology

California Department of Education

721 Capitol Mall, 3rd Floor

Sacramento, CA 95814

Phone: 916.657.5414

Telecommunications Representative

Allan Tolman

Assistant Division Chief

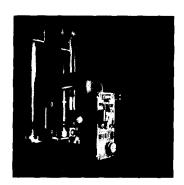
Division of Telecommunications

Department of General Services

601 Sequoia Park Boulevard

Sacramento, CA 95814-0282

Phone: 916.657.9189



Colorac

Fublic Ullales Commissioner

Robert Hicks

Chairman Public Utilities Commission

1580 Logan Street

Logan Tower, Office Level 2

Denver, CO 80203

Education Technology Representative

Eric Feder

Consultant, Educational Telecommunications

Colorado Department of Education

201 East Colfax Avenue

Denver, CO 80203-1705

Phone: 303.866.6859

State Telecommunications Director

Robert Tolman

Director, Division of Telecommunications

2452 West Second Avenue, Suite 19

Denver, CO 80223

Phone: 303.866.2341

Connecticut

Public Utilities Commissioner

Reginald J. Smith

Chairperson

Department of Public Utility Control

1 Central Park Plaza

New Britain, CT 06051

Phone: 203.827.2627

**Education Technology Representative** 

Carol Rocque

Connecticut Department of Education

Learning Resources & Technology Unit

P.O. Box 2219, Room 371

Hartford, CT 06145

Phone: 203.566.8889

State Telecommunications Representative

Robert F. Dixon

Director

Telecommunications Architecture

Office of Information and Technology

Office of Policy & Management

80 Washington Street

Hartford, CT 06106

Phone: 203.566.1234

Telecommunications Agency Representative

Gerald Franklin

Connecticut Public Broadcasting, Inc.

240 New Britain Avenue

Hartford, CT 06106

Phone: 203.278.1220

**Delaware** 

Public Service Commissioner

Nancy M. Norling

Chair

Public Service Commission

1560 South DuPont Highway

P.O. Box 457

Dover, DE 19903

Phone: 302.739.4247

**Education Technology Representative** 

Colleen Wozniak

State Supervisor, Adult Education

Delaware Department of Public Instruction

Townsend Building

P.O. Box 1402

Dover, DE 19903-1402

Phone: 302.739.4681

State Telecommunications Director

Peter A. LaVenia

Director

Office of Telecommunications Management

801 Silver Lake Boulevard

P.O. Box 370

Dover, DE 19903-0370

Phone: 302.739.9693

Telecommunications Agency Representative

Thomas Brennan

Department of Public Instruction

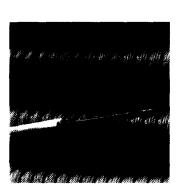
Delaware Department of Public Instruction

Townsend Building

P.O. Box 1402

Dover, DE 19903-1402

Phone: 302.739.4681



#### **DoDDS**

**Education Technology Representative** 

Marjorie K. Oughton

Office of Dependents Schools

4040 North Fairfax Drive

Arlington, VA 22203-1635

Phone: 703.696.1420

#### **District of Columbia**

**Public Service Commissioner** 

Howard C. Davenport

Chairperson

Public Service Commission

450 Fifth Street, N.W.

Washington, DC 20001

Phone: 202.626.5100

**Education Technology Representative** 

**Jacob Collins** 

Acting Director, Center for Innovative

Technology and Training

D.C. Department of Education

Takoma School

Piney Branch Road & Dahlia Streets, N.W.

Washington, DC 20012

Phone: 202.576.7938

Telecommunications Director

George Walker

Chief, Division of Telecommunications

Department of Administrative Services

441 Fourth Street, N.W.

Room 750

Washington, DC 20001

Phone: 202.727.2277

#### Florida

**Public Service Commissioner** 

Terry Deason

Chairman

**Public Service Commission** 

101 East Gaines Street

Tallahassee, FL 32390.0850

Phone: 904.488.7181

**Education Technology Representative** 

Mike Eason

Office of Educational Technology

Florida Department of Education

325 West Gaines Street

Tallahassee, FL 32399-0400

Phone: 904.488.0980

State Telecommunications Director

Glenn W. Mayne

Director, Division of Telecommunications

Department of Management Services

2737 Centerview Drive, Suite 110

Knight Building

Tallahassee, FL 32399-0950

Phone: 904.488.3595

Telecommunications Agency

Eric C. Smith, Jr.

Florida Public Broadcasting

Department of Education

325 West Gaines Street

Suite 154 - Florida Education Center

Tallahassee, FL 32399-0400

Phone: 904.488.0980

#### Georgia

Public Service Commissioner

Bob Durden

Commissioner

**Public Service Commission** 

244 Washington Street, S.W.

Atlanta, GA 30334

Phone: 404.656.4501

**Education Technology Representative** 

Mandy Allen

Division of Curriculum and Instruction Media

**Programs** 

Georgia Department of Education

1752 Twin Towers East

Atlanta, GA 30334

Phone: 404.657.8777

State A communications Representative

George A. Christenberry, Jr.

Deputy Commissioner

Division of Telecommunications

Department of Administrative Services

200 Piedmont Avenue, S.E.

Suite 1402, West Tower

Atlanta, GA 30334-5540

Phone: 404.656.1744

Telecommunications Agency

Richard E. Ottinger

Georgia Public Telecommunications

Commission

1540 Stewart Avenue, S.W.

Atlanta, GA 30310

Phone: 404.756.4700

#### Guam

**Education Technology Representative** 

Jeffrey Shafer

Department of Education

P.O. Box DE

Agana, GU 96910

Phone: 671.472.8901

State Telecommunications Representative

Jose T. Terlaje

Director, Civil Defense

Guam Emergency Service Office

P.O. Box 2877

Agana, GU 96910

Phone: 671.477.9841/2

Telecommunications Agency Representative

Iris Munis

Guam Educational Telecommunications

P.O. Box 21449

Agana, GU 96910

#### Hawaii

**Public Service Commission** 

Wukio Naito

Chairman

**Public Utilities Commission** 

465 South King Street

Room 103

Honolulu, HI 96813

**Education Technology Representative** 

Diana Osiro

Assistant Superintendent

Hawaii Department of Education

1390 Miller Street, Room 307

Honolulu, HI 96813

Phone: 808.586.3307

State Telecommunications Representative

Thomas I. Yamashiro

Administrator, Information and Computer

Services Division

Department of Budget & Finance

P.O. Box 150

1151 Punchbowl Street

Honolulu, HI 96810

Phone: 808.586.1910

Fax: 808.586.1922

Telecommunications Agency Representative

Gail Miyasak

**Executive Director** 

Hawaii Public Broadcasting Authority

2350 Dole Street

Honolulu, HI 96822

#### Idaho

**Public Utilities Commissioner** 

Marsha Smith

President

**Public Utilities Commission** 

P.O. Box 83720

Boise, ID 83720.0074

Phone: 208.334.0300

**Education Technology Representative** 

Rich Mincer

Coordinator, Educational Technology

Idaho Department of Education

650 West State Street

Boise, ID 83720.0027

Phone: 208.334.3561

State Telecommunications Representative

Lloyd D. Howe

Boise, ID 83720

Director, Department of Administration

Department of Administration

650 West State Street

Phone: 208.334.3382

Telecommunications Agency Representative

Mark Kuskie

Len B. Jordan Building, Room 343

650 West Street Boise, ID 83720

Phone: 208.334.3236

Illinois

Commerce Commissioner

Dan Miller

Chairman, Commerce Commission

527 East Capitol Avenue

P.O. Box 19280

Springfield, IL 62794-9280

Phone: 217.782.7701

**Education Technology Representative** 

Cheryl Lemke

Illinois State Board of Education

100 North First Street, N361

Springfield, IL 62777-0001

Phone: 217.782.5596

State Telecommunications Representative

lanet York

Chief, BCCS-Division of Telecommunications

120 West Jefferson Street

Springfield, IL 62702

Phone: 217.782.3054

Indiana

Public Utilities Commissioner

Jack Mortell

Chairman

Utility Regulatory Commission

302 West Washington Street

Suite E306

Indianapolis, IN 46204

Phone: 317,232,2701

**Education Technology Representative** 

Mary Jo Erdberg

Instructional Technology Coordinator

Indiana State Department of Education

Room 229, State House

Indianapolis, IN 46204

Phone: 317.232.9175

State Telecommunications Representative

Dawn J. Hahm

Senior Manager

Communications Services

Division of Information Services

Department of Administration

Room N551

100 North Senate Avenue

Indianapolis, IN 46204

Phone: 317.232.4629

Fax:

317.232.0748

Telecommunications Agency Representative

Arthur Lindeman

**Executive Director** 

Indiana Higher Education

Telecommunications Systems

957 West Michigan Street

Indianapolis, IN 46202-5184

Phone: 317,263,8900

Public Utilities Commissioner

Dennis J. Nagel

Chairman, Iowa Utilities Board

Lucas State Office Building

5th Floor

Des Moines, IA 50319

Phone: 515.281.5979

**Education Technology Representative** 

Leland Tack

Division Administrator, Planning & Evaluation

Iowa Department of Public Instruction

Grimes Office Building

Des Moines, IA 50319

Phone: 515.281.4835

State Telecommunications Representative

Kathleen S. Williams

Administrator

Division of Communications

Department of General Services

Hoover State Office Building

Des Moines, IA 50319

Phone: 515.281.4060

